



641 GARDNERS NECK ROAD, SWANSEA, MA 02777

PH:(508) 989-8865 EMAIL: [SALTANDKEEP@GMAIL.COM](mailto:SALTANDKEEP@GMAIL.COM) WEB: [WWW.SALTANDKEEP.COM/WHOLESALE](http://WWW.SALTANDKEEP.COM/WHOLESALE)

### **BUYER INFORMATION**

Customer: \_\_\_\_\_

POC Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Primary Business Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_ Use This Address for Shipping? Y N

Preferred Shipping Address: \_\_\_\_\_

### **BILLING**

Bill To: \_\_\_\_\_

Billing Address \_\_\_\_\_

Terms: Prepay      Deposit then Net 14 (See Terms)      Net 14      Net 30

Accounts Payable POC: \_\_\_\_\_ POC Phone: \_\_\_\_\_

### **PAYMENT TYPE**

☐ Paypal to seththomasaitken@gmail.com

☐ Venmo @Seth-Thomas-Aitken

☐ CC Name: \_\_\_\_\_ CC Zip \_\_\_\_\_ Visa MC AmEx

CC# \_\_\_\_\_ CVV: \_\_\_\_\_ CC Exp: \_\_\_\_\_

Other Electronic Payment \_\_\_\_\_

### **Acknowledgement**

I have read, understand and agree to the Salt and Keep Wholesale Terms and Conditions enumerated on the opposite side of this form.

Buyer Signature: \_\_\_\_\_



## SALT AND KEEP WHOLESALE TERMS & CONDITIONS

### HOW TO ORDER:

You may access our Wholesale Order Form at [www.saltandkeep.com/wholesale](http://www.saltandkeep.com/wholesale). Please complete the form, scan and email it to us at [saltandkeep@gmail.com](mailto:saltandkeep@gmail.com) or send by regular mail to: 641 Gardners Neck Rd, Swansea, MA 02777. Upon receiving your order, we will send you a digital invoice for the total charges with shipping.

### STOCK:

If anything in your order form that has a lower than requested stock, we will contact you to discuss how to proceed.

### WHOLESALE PRICING:

All prices on the wholesale order form are listed in US dollars and reflect wholesale price, not MSRP. Listed prices do not include the cost of shipping. Prices are subject to change without notice. We will cover 50% of the shipping costs for any domestic orders over \$750. We cover the cost of postal insurance for any shipments through USPS.

### MINIMUM ORDERS:

A minimum total order of \$150.00 is required on new / initial order. Some product lines do require a minimum number of pieces to be ordered. Initial orders for new accounts must be paid for before items are shipped out. Prior to shipping we will provide you with an invoice for the order total, including shipping costs.

No minimum order dollar amount is required for re-orders. Returning vendors, upon the vendors request may pay within 14 days of shipment of the order. Late payments are subject to a 5% late fee for every 14 days past due.

### CHANGES TO ORDERS:

Any changes or cancellation to orders must be emailed to [saltandkeep@gmail.com](mailto:saltandkeep@gmail.com) within 48 hours of order placement.

### METHOD OF PAYMENT:

Payments through Square, Paypal, Venmo as well as business checks are all accepted forms of payment.

### DELIVERY & SHIPPING:

All S&K items are handmade and some items are made to order. Please allow 4-6 weeks for your order to ship. If you have a deadline, please let us know so we can expedite your order to get it to you sooner. Shipping/handling charges will be calculated and added to your order total when the order is ready to ship. We reserve the right to use our discretion as to the carrier to be used on any shipment. Your preferred carrier may be used if the you agree to assume any additional transportation charges.

### NATURE OF HANDMADE PRODUCTS:

All of our products are handmade. Due to the nature of our production method, each product may vary slightly.

### DAMAGES / DEFECTS:

Please inspect all shipments immediately upon arrival. Please contact us at [saltandkeep@gmail.com](mailto:saltandkeep@gmail.com) within 5 days of receipt of damaged or defective shipments. Returned merchandise will be replaced with new merchandise. Returned merchandise will not be accepted if it is held for more than 15 days after receipt.

### RETURNS / EXCHANGES:

Wholesale merchandise may not be returned or exchanged unless the merchandise is defective.

Buyer Name: \_\_\_\_\_

Order Date: \_\_\_\_\_



See each of the original fabric patterns described here at [www.saltandkeep.com/wholesale](http://www.saltandkeep.com/wholesale)

### TABLE RUNNERS - 48"Long

Each runner features our original drawings printed in small batches onto 100% long staple cotton. Runners are approximately 14" wide. backed with cotton muslin. They're backed rather than lined to make them easily machine washable. Most runner designs have coordinating placemats.

DESIGN DESCRIPTION	QTY	PRICE	TOTAL
ENTIRE COLLECTION – 1 OF EACH DESIGN, 14 TOTAL		\$238.00 (\$17.00 ea)	
BUOYS AND LOBSTER		NO MINIMUM ORDER	
HORSESHOE CRAB			
JELLY FISH - BLUES ON SAND			
JELLY FISH - GREENS ON GRAY			
LOBSTER - RED			
LOBSTER - BLUE		1-5 TOTAL PIECES (any patterns) \$21.00 PER RUNNER	
MARSHLAND			
MERMAIDS PURSES AND SEAWEEED			
MILKWEED			
OYSTERS AND SEAWEEED			
PLOVERS		6+ TOTAL PIECES (any patterns) \$18.50 PER RUNNER	
SAND DOLLARS ON NAVY			
SAND DOLLARS ON WET SAND			
WHALING SCRIMSHAW			

### TABLE RUNNERS - 90"Long

Each runner features our original drawings printed in small batches onto 100% long staple cotton. Runners are approximately 14" wide. backed with cotton muslin. They're backed rather than lined to make them easily machine washable. Most runner designs have coordinating placemats.

DESIGN DESCRIPTION	QTY	PRICE	TOTAL
ENTIRE COLLECTION – 1 OF EACH DESIGN, 14 TOTAL		\$462.00 (\$33.00 ea)	
BUOYS AND LOBSTER		NO MINIMUM ORDER	
HORSESHOE CRAB			
JELLY FISH - BLUES ON SAND			
JELLY FISH - GREENS ON GRAY			
LOBSTER - RED			
LOBSTER - BLUE		1-5 TOTAL PIECES (any patterns) \$39.00 PER RUNNER	
MARSHLAND			
MERMAIDS PURSES AND SEAWEEED			
MILKWEED			
OYSTERS AND SEAWEEED			
PLOVERS		6+ TOTAL PIECES (any patterns) \$35 PER RUNNER	
SAND DOLLARS ON NAVY			
SAND DOLLARS ON WET SAND			
WHALING SCRIMSHAW			



Buyer Name: \_\_\_\_\_

Order Date: \_\_\_\_\_

**PILLOWS**

Each pillow features our original drawings printed in small batches onto 100% cotton canvas. The seven pillow designs are customizable with your postal code, map coordinates or the name of a town or other location in your locale.

DESIGN DESCRIPTION	QTY	PRICE	TOTAL
Complete Set of Seven Pillows		\$154	
OYSTERS - Rectangle 20"w x 12"h Town / Area Name Customization, Choose up to three area names. Write each exactly as you wish it to appear on the pillow  1) _____ 2) _____ 3) _____		1-5 pieces (any combo of rectangle pillows) \$22 ea.  6+ pieces (any combo of rectangle pillows) \$19 ea.	
RIGHT WHALE - Rectangle 20"w x 12"h No customization			
BUOYS AND LOBSTER - Rectangle 20"w x 12"h Postal Code (Zip) Customization, Choose up to three codes. Write each exactly as you wish it to appear on the pillow  1) _____ 2) _____ 3) _____			
RED LOBSTER – Square 18"x 18" Postal Code (Zip) Customization, Choose up to three codes. Write each exactly as you wish it to appear on the pillow  1) _____ 2) _____ 3) _____		1-5 pieces – any combination of square pillow designs) \$22 ea.  6+ pieces (any combo of rectangle pillows) \$19 ea.	



Buyer Name: \_\_\_\_\_

Order Date: \_\_\_\_\_

PILLOWS, CONT'D			
DESIGN DESCRIPTION	QTY	PRICE	TOTAL
BLUE LOBSTER - Square 18"x 18" Area + Map Coordinates Customization, Choose up to three area + coordinates combos. Write the town or area and we will work out the coordinates.  1) _____ 2) _____ 3) _____		1-5 pieces (any combo of rectangle pillows) \$25 ea.  6+ pieces (any combo of rectangle pillows) \$29 ea.	
MERMAID AND SAILOR - Square 18"x 18" No Customization			
SPERM WHALE - Square 18"x 18" Area + Map Coordinates Customization, Choose up to three area + coordinates combos. Write the town or area and we will work out the coordinates.  1) _____ 2) _____ 3) _____			

PLACEMATS - 17.5"w x 13"h					
Each mat features our original drawings printed in small batches onto 100% long staple cotton. Each mat is backed in cotton rather than lined to make them easily machine washable. Most mat designs have coordinating runners. Each design is available as a single, four-pack or six-pack.					
DESIGN DESCRIPTION	SINGLE QTY	4 PACK QTY	6 PACK QTY	PRICE	TOTAL
HORSESHOE CRAB				SINGLE \$10 ea.	
JELLY FISH - BLUES ON SAND					
JELLY FISH - GREENS ON GRAY				4-PACK \$34 ea	
LOBSTER - RED					
LOBSTER - BLUE				6-PACK \$42 EA	
MARSHLAND					



Buyer Name: \_\_\_\_\_

Order Date: \_\_\_\_\_

**PLACEMATS CONT'D - 17.5" w x 13" h**

DESIGN DESCRIPTION	SINGLE QTY	4 PACK QTY	6 PACK QTY	PRICE	TOTAL
MERMAIDS PURSES AND SEAWEED				SINGLE \$10 ea.	
MILKWEED					
OYSTERS AND SEAWEED				4-PACK \$34 ea	
SAND DOLLARS ON NAVY					
SAND DOLLARS ON WET SAND				6-PACK \$42 EA	
WHALING SCRIMSHAW					

